An introduction to

### Frenkel Benefits

and the Benefits Advisor Relationship



#### **Experience That Directly Benefits You**

















JONES APPAREL GROUP









#### **Adaptive Service Process**

We adapt to your preferences in supporting you with the industry's most extensive range of specialized services.



#### The Benefits Advisor Relationship

Frenkel Benefits goes beyond the traditional broker role to deliver coordinated strategic services that support your objectives in critical areas: Management **Strategic Objectives Employee** Multi-Year **Cost Containment Financial Partnership Performance** Human Resources Support

#### Plan Strategy and Performance

We look past the spreadsheet and temporary fixes to find the *lowest effective cost* that sustains a successful program across multiple plan years.



#### Global Benefits Management

Frenkel Benefits is uniquely positioned to support international benefits programs.



- Arrange and manage global pooling
- · Provide medical, pension and other coverage for expatriates, third country and local nationals based upon country specific protocols

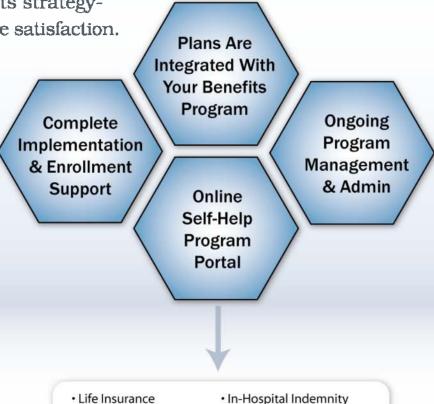


#### **Asset Protection Services**

We focus on this area as a crucial element of your benefit program's competitiveness and appeal. **Dedicated Department Best in Class** Global Product **Placement** Strategy Capabilities Balanced Indiv/Group Approach to Maximize Coverage Individual Group · Life, LTD, LTC Life, LTD, LTC · Annuities. Statutory, ERISA & Self-Insured · Structured Settlements Salary Continuation Plans Deferred Compensation FMLA and Total Absence Estate Planning Management Experts · Business Protection

#### **Voluntary Benefits**

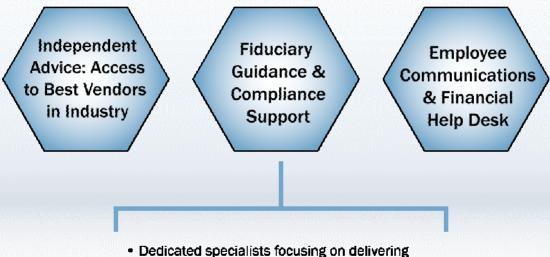
We approach voluntary plans as an integral part of your benefits strategy- and a key player in employee satisfaction.



- STD/LTD
- Critical Illness
- · Cancer Care
- Long Term Care
- · Supp. Health Insurance
- · Dental, Vision, Rx, Hearing
- · Auto/Home Insurance
- Legal Services

#### **Retirement Services**

We will add the expertise to help you achieve your goals - and concrete support services to lift the burden of managing the program from your shoulders.



- Dedicated specialists focusing on delivering retirement plan consulting services.
- Services and strategies designed to help protect plan fiduciaries from personal and corporate financial loss.
- Focused on enhancing retirement incomes of plan participants.

#### **Human Resources Support**

We deliver the industry's most extensive HR support services to significantly extend the reach and effectiveness of your benefits program.



#### **Employee Communications & Surveys**

We provide a full-service communications department producing a wide range of communications to execute your HR communications and branding strategy.



The 2008/2009 Open Enrollment

Period is from

This has been another difficult year for health care consumers

Based on health care utilization and claims made by our employees and their dependents in the past twelve months, ABC initially received a 27% increase in premiums for our Aetna plans beginning with the next plan year (July 1, 2008).

This amount was nagotiated down but only to an increase of 24%. Still feeling that this was too high an amount to pass on to employees enrolled in our Aetna plans, we decided to make two plan changes bringing the increase down to 20%. 2008/2009 Changes

The two changes to our Aetna plans are:

• The prescription drug co-pay will be \$15/generic, \$30 /brand-name formulary, \$50/ brand name, non-formulary for both the Aetna EPO (in network only) and POS (in- and out-of-network) plans.

. The physician office visit co-pay for the POS plan will be \$25 for a Primary Care Physician (PCP) and \$35 for a specialist visit. ABC pays the majority of medical coverage premiums for employees and their dependents

- approximately 70%. While the dollar amount you pay may increase, the percentage of the premium for the coming plan year remains the same as last year. In spite of the increase in our premiums we've enjoyed a good working relationship with

Aetna in the year since joining them and look forward to a continued relationship.

Members in the HIP HMO will see an 11% increase in their share of the premium with no plan design changes

The Aetna DMO and POS dental insurance plans remain unchanged with a nominal increase in premiums. Here, too, while the employee contribution will increase slightly, the percentage of the employee contribution remains the same as last year.

We are working hard to keep costs down and continue to offer a competitive, comprehen sive benefits package. We recognize that you are just as concerned with healthcare costs as we are. This is a team effort. To make any impact on the cost of coverage in the future, all of us must continue to be smart consumers of healthcare and strive for healthy lifestyles.

ABC will hold a Benefits Fair on Monday, June 9th from 8:30 am to 1:00 pm at 1000 Main Street, 5th floor, Room 10. Representatives from Aetna, HIP, Benefit Resource (FSA/ Dependent Care), Corporate Counseling Associates (EAP), Farmington Company (voluntary benefits) and our benefits advisor, Frenkel Benefits will be available to answer your questions and assist you in making an informed decision about your benefits needs for the coming year. PLEASE ATTEND!

Please review your benefit needs for the 2008/2009 plan year carefully. The annual open enrollment period is the one time during the year when you can make changes to your current elections unless you experience a qualifying event during the year (marriage, divorce, birth, adoption etc.).





#### ATTEND ONE OF OUR REGIONAL OPEN ENROLLMENT SESSIONS

sessions for Spring 2008 that will take place 4/4/08 through 4/12/08.

We are holding a series of open enrollment We would like to invite you to attend one of the following sessions to keep abreast of benefits developments in CAS, FSA and 403(b) areas.

Region	Date	Time	Location
Center West	4/4/08	9:00am - 12:00pm 1:00pm - 3:00 pm	4th Floor Class Room #1
BSI	4/5/08	10:00am - 2:00pm	Conference Room: 10:00am -1:30 pm Cafeteria: 1:30pm - 2:00 pm
LIBS	4/6/08	9:00am = 11:00 am 4:00pm = 5:00pm	Conference Room B
NJBS	4/7/08	10:00am - 2:00pm	1st Floor Conference Room
Center East	4/11/08	9:00am-12:00pm 1:30pm-3:00pm	3rd Floor Admin. Conference Room #2
HVII	4/12/08	10:00am - 1:00pm	Conference Room
HVI	4/12/08	2:00pm - 3:00pm	Conference Room
HVIII	Employees should attend sessions at HVI or HVII. Please see HVI or HVII schedule.		

#### FILE YOUR COMMUTER ASSISTANCE SERVICE (CAS) CLAIM FORMS ON TIME

days to file your claim for reimbursement of eligible expenses. This grace period begins on the date the expense was incurred.

you can visit www. ceridian-benefits.com and access Commuter Services, To log in: Enter your Social Security Number and password/pin. First time

Remember that with the CAS plan you have 180 users: Your password will be the last 4 digits of your

You may also telephone Ceridian at (877) 555-To review claims status and account balance(s). Enrollment forms are available in each region,

in the Outlook HR-Benefits folder (see below), or during the regional open enrollment sessions.

#### FIND WHAT YOU NEED AT ABC HUMAN RESOURCES - BENEFITS FOLDER

HR-Benefit forms and a wide range of benefit From your ABC Outlook Simply navigate to "All related information can be found online via your Public Folders:" next select "Human Resources:

summaries and much more.

and then select the "Benefits" folder. If you are The online library includes forms, SPD's, benefit unable to locate the folder on your desktop, please contact the IT Help Desk at (212) 570-3081.



#### WELCOME TO 2008-2009 OPEN ENROLLMENT

Open enrollment for all full-time, benefit eligible personnel will take place between now and August 20th, with plan elections effective as of September 1, 2008. Please review the enclosed materials and carefully consider your benefits needs for the coming year.

After the Open Enrollment period, you will not be able to change your health benefits coverage for this plan year, unless there is a qualifying event (birth, marriage, divorce, etc.).

#### See below for open enrollment instructions 2008-2009 BENEFITS NEWS

Contributions: We are happy to announce that there will be no changes to the medical-vision contribution formula and moderate changes to dental plan contributions. This is great news in an environment in which double digit increases are the norm. Plan Changes: There are virtually no plan changes to your medical, vision, and dental plans. For the Enhanced PPO Plan, there is a "Brand Name" prescription tier increase from \$15 to \$25. The "Non-Preferred Brand" tier will

The 2008-2009 plan year will also see significant enhancements to your Life/Accidental Death & Dismemberment (AD&D) and Disability plans:

IMPROVED Basic Life/AD&D: Prudential will remain as our insurance provider. Your maximum benefit is now increased from \$10,000 to \$50,000. The only action required is for you to complete a new Beneficiary Designation form.

IMPROVED Long Term Disability (LTD): Prudential will be our new provider for LTD coverage. The monthly maximum benefit has been increased from \$12,000 to \$15,000. In addition, the eligibility waiting period for non-exempt employees is now significantly reduced from 5 years to the first of the month following 30 days from date of hire (which means LTD coverage is effective at the same time as your other benefits).

INCREASED Maximum Voluntary Life/AD&D Coverage: The maximum amount of voluntary life/AD&D insurance you may purchase for yourself will increase from \$500,000 to \$750,000.

#### Introducing Business Travel Accident Insurance

ABCCO values the well being of our employees and their families. Beginning September 1, we will provide CIGNA Business Travel Accident coverage to ensure that you and your family are protected should an unfortunate incident occur while you are on a business trin.

#### Open Enrollment Steps

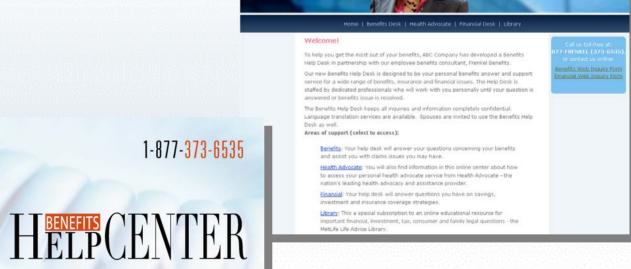
- If you are making changes to your benefits elections, complete and submit the necessary election and enrollment forms to your local HR Administrator prior to August 20, 2008, (if you are not making changes, no action is necessary. Your current benefits elections will roll-over to the 2008-2009 plan year.) IMPORTANT EXCEPTION: Everyone must complete a new Life Insurance Beneficiary Designation form
- even if you only have the basic life coverage. Plan to attend a benefit meeting which will be conducted in your local office in the coming weeks.
- Benefits will be explained in detail. Meeting dates and times will be announced shortly.
- · Review the benefit plan options and select the plans that best suit your financial and personal needs If your son/daughter is a full-time student, after age 19, please complete a Student Coverage Questionnaire.
- Contact our Benefits Help Center at 1-877-373-6535 to ask questions or seek additional information.

A NEW GENERATION BENEFITS ADVISOR

#### The Benefits Help Center

A personal benefits and financial help center for your employees, valuable added support for HR... an employee relations win for you.

- Staffed by benefits experts who know your plans
- Now includes financial advisory desk
- Online interactive help center available



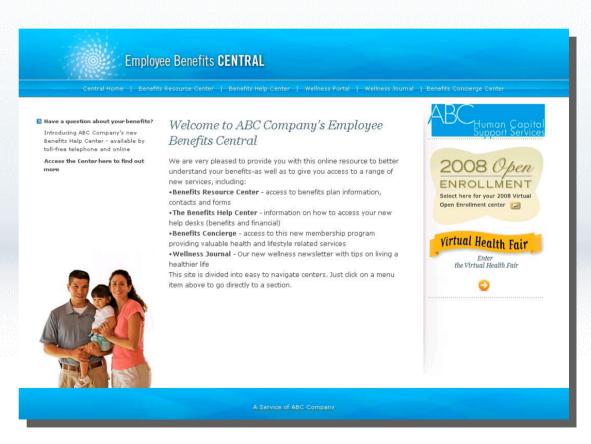
**Benefits Help Center** 

Your online resource for benefits and financial help desk support ABC )

#### **Employee Benefits Central**

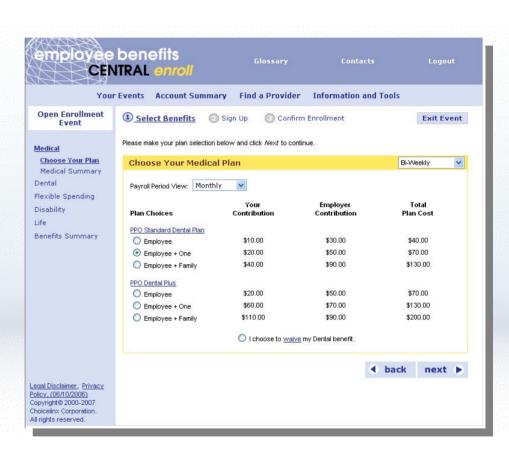
Integrated Online Center for all FBLLC e-Services:

- Encrypted Self-Service Benefits Resource Website(s)
- Virtual Open Enrollment Meeting Mini-Site(s)
- Online Benefits/Financial Help Center
- Wellness Portal/Wellness Journal
- Virtual Health Fair
- Benefits Concierge



#### **Choicelinx Online Benefits Administration & Enrollment**

- Provides a centralized platform that consolidates all plans and plan information in one admin tool
- Provides a paperless tracking system with audit trail
- Provides electronic carrier feeds & real-time coordination with payroll systems
- Provides real time reports on eligibility
- Provides a web-based self service enrollment site



[ Can be provided as a stand alone service ]

#### **Benefits Concierge**

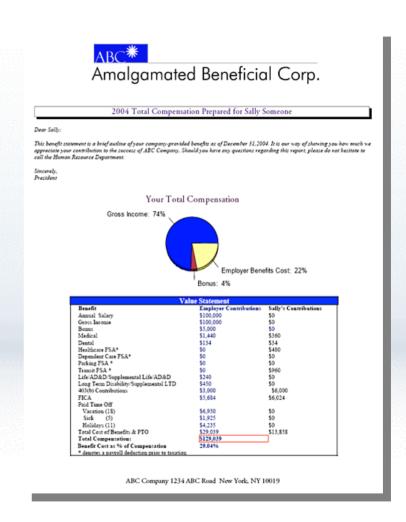
Created by Frenkel Benefits to enhance your benefits program and employee relations with health and lifestyle services:

- Personal Health Advocate
- Vision Service Discounts
- Prescription Drug Discounts
- Jenny Craig Discounts
- Shopping Discounts
- Voluntary Benefits



#### **Total Compensation Statements**

Personalized benefit statements that show employees both the employer and employee contributions to highlight the value of their "Hidden Paycheck"



#### **Compliance Support Services**

We deliver significant compliance support designed to proactively resolve issues.



#### The Director Web Portal

Secure web-based "hub" for HR departments to access FBLLC services designed to enhance team productivity:

- Compliance Reference Library
- Compliance Checklist and Calendar
- Secure File Transfer and Document Archive
- Samples of Available Communications/Surveys
- Online Client Newsletter/Compliance Bulletins

JUNE

JULY

July 31st

July 31st

SEPTEMBER

September 15th

September 15th

September 30th

OCTOBER October 15th

NOVEMBER



Form 5330 for payment of excise taxes is due.

Final deadline for depositing corporate profit sharing or matching contribution if

Final deadline for depositing contributions as necessary to meet minimum

The SAR must be distributed to employees unless Form 5500 has been

Must be filed for Form 5500 and Form 5330

funding standards

Form \$500 Extended Filing Deadline Form \$500 with extension is due.

Form 5558 (Application for Extension of Time)

Final Contribution Deposit Deadline

Summary Annual Report (SAR)

Minimum Funding

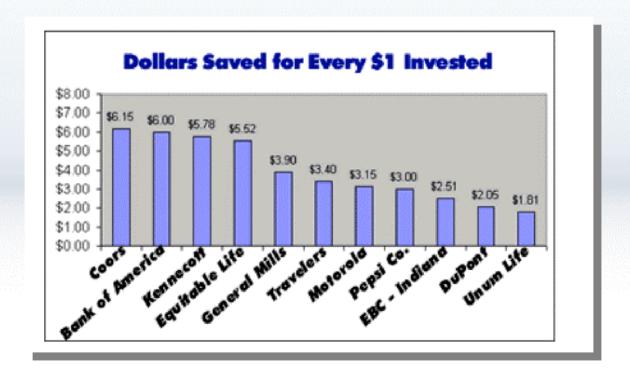
## Integrated Wellness: Creating the Employee Cost Partnership





#### Return on Investment

- A focused wellness program can give you a new ability to control healthcare costs at their source.
- According to The American Journal of Health Promotion the average ROI is \$3.48 to \$1.00.



#### Strategic Wellness

We deliver a comprehensive wellness approach in the context of your benefits and cost drivers.



#### **Branded Communications**

Innovative print/online communications program to educate and motivate your employees to adopt healthier lifestyles.

...HRA Campaign

...Wellness Journal

...Online Wellness Portal

...Interactive Fitness Tracker

Wellness Journal

Financial Health: A Key Part Of Wellness



# The Value of the Frenkel Benefits Advisor Relationship



You gain an advisor with the depth to create a successful benefits program in this challenging market - as well as an unprecedented level of support services.